

BT Federal

A trusted partner with a new name

Government business is complex. Resources are scarce. But in the end, what matters most is the big picture – using your assets to deliver great, enduring results.

BT Federal is one of only a handful of systems integration companies devoted exclusively to serving the federal government and partnering with prime government integrators. We work as a **trusted partner, designing, delivering, and managing systems** that are helping executives run the business of government without barriers.

We link technology and processes with the people who need them. We link people throughout the organization. We link governments with governments, and lay the foundation for an enduring e-government.

A trusted partner for the federal government

Formerly known as Control Data, BT Federal is one of the federal government's oldest and most trusted IT suppliers. Since 1957, when the company delivered its first project for the Department of Defense, we have focused on using technological skill to solve business problems. That work continues today in the service of numerous federal agencies, including:

Department of Defense	Department of Homeland Security
Department of State	Department of Housing and Urban Development
Department of Labor	Department of Health and Human Services
Department of Transportation	National Oceanic and Atmospheric Administration
Federal Aviation Administration	National Aeronautics and Space Administration



Delivery strength

Our delivery strength is a core component of our value to customers. We provide the government with IT and networking services that draw upon the expertise of our more than 100,000 employees worldwide with over 2,000 employees in the US. We have 300+ solution architects and we assign a program manager to every project we deliver. BT Federal:

- Completes projects on schedule.
- Completes work within original estimates.
- Meets or exceeds your expectations.

Our people understand the business of government. Many of them work on location at federal government sites under security clearances, delivering some of the most robust solutions available.

Global expertise with industrial-grade deployments

BT Federal combines a track record of service excellence with the expertise and resources of a global operation. BT Federal-designed business systems are an important reason why organizations like Unilever, VISA, Cargill, United Kingdom's National Health Service, Her Majesty's Customs and Excise, T-Mobile, UnitedHealth Group, the UK Government Communications Headquarters (GCHQ), and the New York Stock Exchange are doing business without barriers.

BT Federal

For government without barriers

BT Federal has the expertise to organize people, processes, and systems to operate effectively – and work together. Up and down the chain of command. Over the Internet. We make government-without-barriers a reality for the benefit of you and your constituents.

For the Department of State, government without barriers means *collaboration* – a state-of-the-art messaging system that connects Washington with 300 embassies around the world. It means *speed* – reducing the delivery time of critical information from hours to minutes, even in countries where networks are substandard. And it means *reliability* – eliminating network outages that cost more than \$600,000 per incident.

For the Department of Defense, government without barriers means a *partnership* for the past 45 years – first as Control Data, and now as BT Federal. It means *expertise* – providing consulting, design, integration, and deployment services at **U.S. Army Corps of Engineers** sites across the country. It means *security* – building a communications platform that enables **U.S. Coast Guard** ships patrolling America's shoreline to exchange information safely and quickly.

For the Department of Homeland Security, government without barriers means facing the future with *confidence*. BT Federal is designing and building the agency's messaging system through an agreement with prime government contractor PEC Solutions. It means *connectivity* – creating a system that will eventually serve 230,000 Homeland Security employees, and will join up with similar messaging systems created by BT Federal for other agencies. It means *communication* – allowing for email communication throughout much of the federal government.

A shared commitment and understanding of our customers

What we do creates lasting results. We prove this by sharing risks with our customers and partners. We deliberately co-invest in projects and share knowledge and training throughout our work.

BT Federal understands the critical issues that the Federal Government is facing today including:

- Network security - We are experts in helping organizations to design, develop, and manage secure networks, a government imperative today.
- Interoperability - Our expertise includes over ten years of making systems such as email and network applications interoperable.
- Global reach - BT is a global IT and networking services company, with operations in over 140 countries in the world. We understand that Federal Government organizations can no longer be content with operating inside the borders of the United States, but must make the transition to global operations. We have the expertise to ensure that this is done successfully.
- Citizen safety - Our emergency services operations around the world are targeted at ensuring that police, fire, and governmental organizations have the infrastructure, equipment, and applications required to assure the safety of their citizens.

Our programs deliver focused solutions that target these critical issues. Business is no longer as usual. BT Federal offers enterprise solutions that target appropriate technology at a specific process to get immediate business value and immediate citizen value. We help you grab the low hanging fruit to support a vision for efficient government.



BT Federal

For integrated, secure, cost-effective results

BT Federal starts with the perspective that all of our customers can reach their potential through integration – the linking of information, processes, systems, and people. Government organizations can no longer be content with operating inside the borders of the United States, but must make the transition to global operations, and we have the expertise to ensure that this is done successfully.

Our ability to integrate diverse technologies for customers is based on over 40 years of experience. From secure network design and deployment to delivering applications for mobile phones and handheld devices, BT Federal is a world leader in delivering customized, secure solutions, and lifecycle support. BT Federal's approach focuses on helping you generate great results in these core areas:

Security solutions – Our security solutions address the requirements for certifications and encryption and adhere to the appropriate government, military or departmental policy. Our solutions address HIPAA, Sarbanes-Oxley and Gramm-Leach-Bliley compliance. FIPS 140-2, Common Criteria, DOD Directive 8100.2, and department level certifications such as Navy-Marine Corps Intranet (NMCI) are just some of the examples of requirements that our solutions meet. Our solutions include Secure email management, Identity and access management, RFID and data management and Secure wireless networks.

Communication solutions – Organizations are more dependent on IT and communications systems than ever before. BT provides exciting solutions to effectively and efficiently communicate your mission. Our solutions deliver your message using audio, video and conferencing solutions that will enhance your organization's process. We provide solutions for video broadcasting, Webcasting, audio conferencing, web conferencing and video conferencing.

Network solutions - Integrated voice, data and video capabilities are a natural extension for BT's telephony heritage. BT Federal brings together the combination of world-class networks, experience in applications management, and government systems integrator experience. With access to offices around the world working in global integrated communications and technology, consider our solutions in Voice over IP (VoIP), MPLS, ATM, Frame relay, Portable satellite communications (Satnet) and wireless networking.

Internet solutions – When your communications needs reach beyond domestic borders, consider BT Internet solutions for worldwide access. No other system integrator offers such an extensive network for communications to remote commands, offices or overseas personnel. BT can provide wired Internet connections in around the globe (including the Americas, Europe and Asia Pacific). We have network solutions in place to address Internet access, managed firewalls, remote access and IP Sec.

Managed services and solutions - Collaborative and knowledge-sharing applications are increasingly important to effective government and government to business relationships, and they can demand a complex infrastructure of servers, networking, configuration, support and backup. We have the resources and networking expertise to manage these critical applications fully on our infrastructure, or using your existing resources, delivering reliable and seamless performance across your sites or locations worldwide. Our managed services & solutions include managed applications, managed message platform and customer service centers.

Consulting solutions - Within BT we have a unique blend of organizational and technical expertise. People come to us for consulting because we see things differently. We focus on delivery, ensuring that your ideas get translated into practical solutions designed to transform your operations. Our range of consulting services include organizational transformation, process transformation, technology transformation, change management and security consulting.

About BT Federal

BT Federal is a US company that provides consulting and systems integration business services to the U.S. Government.

BT Federal is part of the BT Group, a global IT and networking services company. BT designs, develops and manages the tools that help organizations connect their people, suppliers, processes and ideas across an extensive global network.

BT Federal has access to more than 5,000 business and technical professionals worldwide and is part of a \$1 billion worldwide consulting and systems integration company.

BT Federal helps government organizations transform the way that they operate by applying business knowledge and technology to make possible new and better ways of working.

For further information visit www.btfederal.com.



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